

Telepresence Overview

Rutgers Centrally Managed Video Conferencing is...



Services



Solutions

Soft Codecs
Sized for Rooms



Huddle Room Solutions

Poly Studio



- Speakers and microphones are integrated into the device
- 4K Camera with a 120° FOV
- 5X Optical Zoom
- Dell OptiPlex 7070
- 55-inch TV
- And/or bring your own device
- Limited Lifetime Warranty
 - Included in Purchase Price

\$4,900

Cisco Room Kit USB



- Speakers and microphones are integrated into the device
- 4K Camera with a 120° FOV
- 2X Optical Zoom
- Dell OptiPlex 7070
- 55-inch TV
- And/or bring your own device
- Smartnet Required
 - 10% of Purchase price YoY

\$5,900



All prices include required hardware and installation costs

Special installation circumstances may carry an additional cost

Poly Studio



The Poly Studio is a USB camera with many additional features that a traditional USB webcam does not have. The Studio is best used in medium sized rooms, such as huddle spaces or classrooms.

Poly Studio can be locally managed using the Polycom Companion application. Optionally, it can be remotely managed via Polycom PDMS-E or Polycom RealPresence Resource Manager servers, which requires setup and configuration using the Polycom Companion.

Features and Capabilities

- NoiseBlockAI technology targets and blocks background noises.
- Can track the person speaking automatically and zoom up on the subject
- Supports camera zoom presets
- 120° field of view
- 4K capture resolution
- 5X Zoom

Basic Package

- **\$4,000**
- BYOD Option available for \$3,000
- Price Estimate is for planning and information purposes only and is not a binding offer from Polycom.
- Price Estimate does not include room modifications.



Room Kit USB



Cisco Webex® Room USB is a lighter version of the Webex Room Kit Mini. It is a smart videoconferencing solution for huddle spaces and is compatible with any collaboration vendor. With a simple user interface, the Cisco Room USB is controlled with a remote control device, or directly through your software client. When not in use, it makes your screens come alive with digital signage of your choice. Experience Cisco quality in your smallest spaces at an affordable price.

Basic Package

- **\$5,000**
- BYOD Option available for \$4,000
- Price Estimate is for planning and information purposes only and is not a binding offer from Cisco.
- Price Estimate does not include room modifications.
- SmartNET Yearly Recurring Charges are required to obtain security and system updates.



Small Room Solutions



Poly Studio



Cisco Room Kit

Feature	Poly Studio	Room Kit
Participants	4-9	5-7
Speakers and microphone integrated into the device?	✓	✓
Camera	4K Camera with a 120° FOV	5k Camera
Zoom level	5X	3X
Includes remote?	✓	Touch ✓ Panel
Camera Presets functionality	✓	✓
Warranty	Limited Lifetime Included in Purchase	Smartnet 10% of Price YoY
Approx. price	\$5,300.00	\$9,500.00

Medium Room Solutions



Feature	EagleEye Director II	Room Kit Plus
Participants	10-15	5-7
Camera	Dual 1080P	Quad cameras 5k
Zoom level	12X	3X
Camera Presets functionality	✓	✓
Bring Your Own Device	✓	✓
TVs Included	Dual 65-inch TVs	
Warranty	3 years Included in Purchase	Smartnet 10% of Price YoY
Approx. price	\$12,600.00	\$16,650.00

Large Room Solutions



Feature	EagleEye Director II	Room Kit Pro
Participants	15+	15+
Camera	Dual 1080P	Quad cameras
Zoom level	12X	3X
Camera Presets functionality	✓	✓
Bring Your Own Device	✓	✓
TVs included	Dual 75-inch TVs + 65-inch TV	
Warranty	3 years Included in Purchase	Smartnet 10% of Price YoY
Approx. price	\$23,000	\$24,500

Custom Room Solutions



For unique team-based collaboration, boardroom, meeting room, and industry applications, a custom room might be required.

One example of a custom room layout is the Room Kit Pro, which offers:

- 6 simultaneous video inputs that can be combined individually on all 3 outputs
- 3 4K video outputs
- Ideal for team-based collaboration, boardrooms, meeting rooms, and industry applications
- Connect up to 8 microphones directly to the codec
- Full-duplex audio with high-quality stereo sound
- 4K content sharing (local 30 fps; remote 5 fps)
- Share content via wire (HDMI) or wireless (Cisco Proximity)

Pricing to be determined

- Build layouts above start at **\$57,000.00**
- Price Estimate is for planning and information purposes only and is not a binding offer from Cisco.
- Price Estimate does not include room modifications.
- Smartnet Yearly Recurring Charges are required to obtain Cisco security and system updates.